Tech Data

StreamOne™ Ion

StreamOne™ Ion Puts You in the Driver's Seat!

A Cloud-Based Platform with Comprehensive Functionality & Flexibility

No matter if you are creating, reselling and/or consuming cloud services, StreamOne Ion provides the flexibility to configure the platform features to match your business model.

Our platform enables connections through intuitive, on-demand, integrated solutions that deliver more outcome-focused products and services quickly and efficiently. Platform users are able to interact directly with peers to co-create, aggregate or consume technology solutions and services within a single, digital ecosystem.

The StreamOne Ion Ecosystem

1. **Marketplace** – Purchase plans from catalogs in multiple storefronts for yourself or on behalf of others.
2. **Solution Factory** – Create and manage your own products, plans, rate cards and storefronts.
3. **Relationship Management** – Define and manage relationships and programs with profiles, along with access to products.
4. **Purchases** – Manage products you purchase for yourself or on behalf of others, including detailed order histories.
5. **Billing** – Receive billing statements for your purchases and generate bills for your customers.
6. **Insights** – Generate custom reports on platform activities, including sales, products and more.
7. **Account Management** – Create and manage a user account with customizable profile and access to policy agreements.

Foundational Capabilities

Configure your platform experience to match the way your business works.

Connect your business with others in a growing digital community.

Capture more growth opportunities with an extended reach.

Collaborate and co-create to bundle, launch and monetize services.

Compete more effectively with actionable visibility, management tools and robust billing.

1. **Marketplace - Storefront Flexibility**

Customize your storefront and purchase plans from catalogs in multiple storefronts for yourself or on behalf of others.

The StreamOne Ion customizable storefront experience enables access to multiple storefronts through a single account. This allows you and/or your customers to search, shop and compare features across plans. Other high-level features include the ability to:

Assign a unique URL.

Use your company's banner and logo.

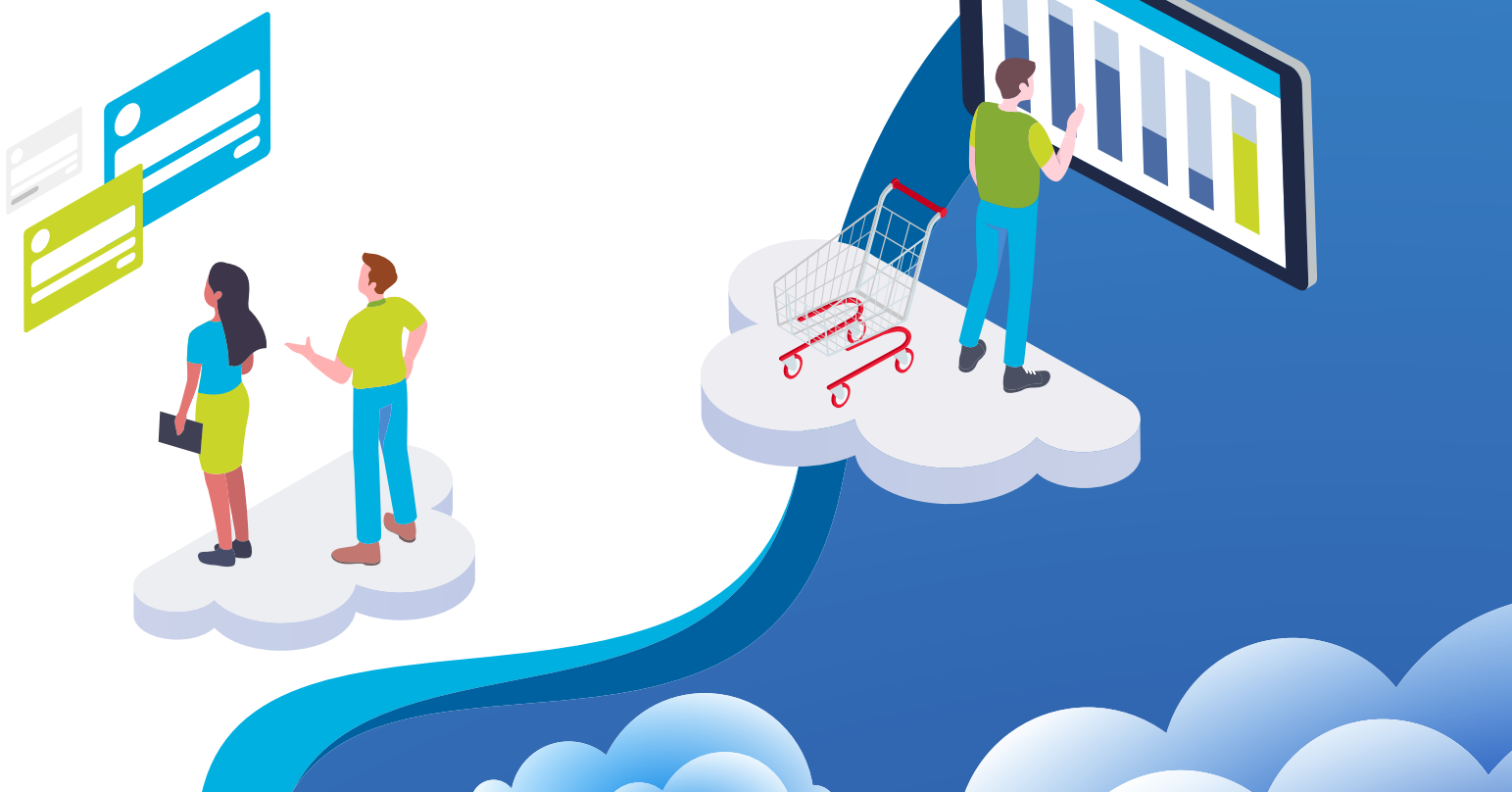**Designate** specific currencies and languages.

Save and access carts later to complete the transaction.

Access up-to-date pricing for usage-based products.

Use integrated pricing calculator to help estimate charges for usage-based products.

Configure a solution before checkout through a guided experience.

Create and manage quotes and convert quotes to orders for your direct customers.

2. **Solution Factory - Create & Manage Products & Plans**

Create and manage your own products, plans, rate cards and storefronts.

StreamOne Ion's Solution Factory enables the creation and management of unique products and plans. It also gives you control of pricing, configuration and more, all displayed on your customizable storefront.

With the Factory, you can:

Publish products created by you or shared with you to your storefront.
Configure products and plans as consumption, subscription or solution.
Define products and plan attributes that can be edited by other profiles when shared.
Create rich html content for products.
Customize billing, including proration rules, frequency and billing period.
Build configurable plans for your customers.
Define deployment actions including API calls, automated workflow and provider-specific scripts to automate provisioning of services.
Define plan lifecycle options such as suspend, cancel, modify, reconfigure and redeploy.
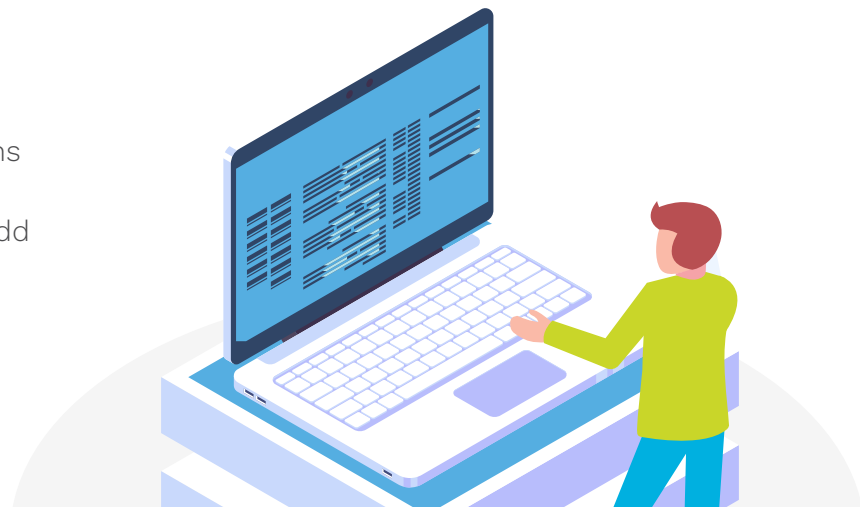
Management at Your Fingertips

Use rate cards to define and manage the cost and price for individual services.
Attach services from rate cards to create product plans.
Define margin at the global rate card level or individual service level.

Access Click to Run Solutions

StreamOne Ion enables partners to access a growing portfolio of integrated, packaged solutions that can be easily and quickly configured, customized and deployed. Partners are able to add higher-value solutions to their portfolios while reducing cost, implementation risk and time to market.

3. Relationships – Connect with Other Companies

Define and manage relationships and programs with profiles, along with access to products. Manage programs and my customers.

Bundling plans and products enables you to virtually connect with other companies through programs or to extend solutions that address a broader set of business outcomes. In addition to using creative combinations of programs and plans to connect with clients and other companies, you can view and manage vendor relationships, manage customer subscriptions, set budget thresholds at the customer or product level and define workflows.

Increase Speed to Market Through Collaboration

Collaborate to conceive, design, and deliver products and services to speed go-to-market.

Use a building block approach with rate cards to simplify packaging and pricing of bundled feature sets available for purchase.

Integrate multi-vendor cloud sevices and technologies into single solutions that produce better business outcomes in an as-a-service model.

Conquer the complexity of combinig consumption serviceswith subscription-based software into single soltions ready to purchase and use by consumers.

Tech Data Providers

Tech Data Cloud works with industry-leading cloud providers to deliver the greatest value and develop a portfolio of integrated and packaged solutions.

aws

IBM Cloud

Microsoft Azure

4. Purchasing and Billing - Management Your Way

Manage products you purchase for yourself or on behalf of others, including detailed order histories. Receive billing statements for your purchases and generate bills for your customers.

Make informed decisions on consumption and subscription transactions through a single dash-board. Simplify and automate billing with set-and-forget features that support many types of billing models, including consumption, subscription or both.

Purchasing Power

Manage purchased plans across all storefronts in a single place.

Reconfigure plans to accommodate changes in needs.

Request support for subscriptions.

Access a dedicated management console for top cloud providers, such as AWS, Azure and Google.

Create and manage special pricing and discount codes.

Billing Flexibility

View recurring billing statements with access to full consumption details behind each bill.

Review billing credits received from your vendors.

Generate and automate recurring billing statements.

Create and manage billing credits at it applies to customers.

5. Insights - The Power of Custom Reporting

Generate custom reports on platform activities, including sales, products and more.

StreamOne Ion's custom reporting provides deep insights that allow you to compete more effectively. Recognize and activate growth opportunities with actionable visibility, efficient management tools and robust billing to provide a better customer experience.

The StreamOne Ion platform also enable access reports shared with your profile based on your relationships. You can combine datasets to create custom reports, publish and share reports with other profiles, and report data in Excel, CSV and PDF formats. Create dashboard tiles from your reports and select tiles to customize the dashboard view. Subscribe to dashboard alerts to be notified of changes in data.

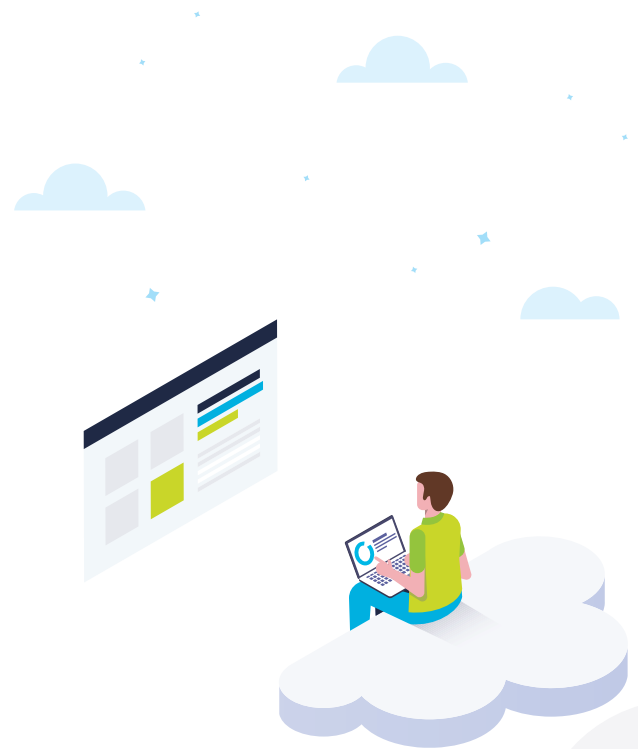## The robust analytics and customizable data reports allow you to:

Extend your business beyond existing customer demographics, physical locations, and market segments through a digitally enabled global ecosystem.

Access a growing portfolio of Tech Data-led and other producer-led solutions or create your own to scale new digital solution offerings.

Speed solution delivery using built-in platform automation and orchestration and rapidly deploy products and services through programs and your catalog accessible by consumers globally.

6. **One Account, One Driver - Single Account Functionality**

Create and manage a user account with customizable profile and access to policy agreements.

The StreamOne Ion platform empowers users to manage multiple profiles with a single account:

Manage your identity through one platform account including email, photo, contact information.

Assign specific profile permissions to platform account members.

Create and manage API access to data and management features for your profile.
Build work- flows for notifications and actions based on custom platform triggers and events.

One-Stop Management

Through the StreamOne Ion Management Console, you can access all account information, including:

- ✔ **Legal/Compliance Documents**
- ✔ **Profiles**
- ✔ **Profile Purchases**
- ✔ **Billing Statements**
- ✔ **Products**
- ✔ **Saved Carts**
- ✔ **Custom Reports**

StreamOne™ Ion

Power your Digital Business

Visit www.streamoneion.com to get started

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